

## Billing: Managing Items

Rate Increases, Description Updates, and Member Assignments



### Rate adjustments

- Adjust default rate
- Increase/Decrease member amounts
  - ➤ Percentage or flat amount
  - ➤ All members or by renewal month



### Setup->Billing->Fee Items List



3 News

1 Pub. Requests 6 Reminders

8 Mbr Payments

61 Invoices

1 Web Leads

DOWNLOAD STAFF APP

Releases 1 New Events 1 Job Postings

- General Options & Settings
- ▶ Events Options & Settings
- ▶ Member Login Area Options & Settings
- ► Hot Deal Settings
- ▶ Social Network Publishing
- ► MarketSpace Settings
- System Event Log

- Billing Options & Settings
- Directory Control Panel
- Job Posting Settings
- Backup/Data Downloads
- ▶ News Releases
- ▶ Trip Builder Settings

#### Member Options

- ▶ Define Directory Categories
- ▶ Define Group Types
- ▶ Define Membership Packages
- ▶ Define Membership Types
- ► Manage Permission Sets
- ▶ Define Default Rep Preferences

- Define Locations
- ▶ Correspondence Categories
- News Release Article Types
- Member Drop Reasons
- Manage Member/Rep Logins

#### Information Request

- Consumer "Trip Purpose" Options
- Travel Lead List Contact Groups
- General Lead List Contact Groups
- Events Calendar: View/Edit Event Types
- Preview Public Information Request Pages
- Install Quick-Communication Application (Windows Vista or Greater)
- Consumer "Referred By" Options
- Consumer "Interest" Options
- Association Publications
- Publication Distribution/Delivery Methods
- eReferral Settings/Options
- Install Quick-Communication Application (Windows XP)

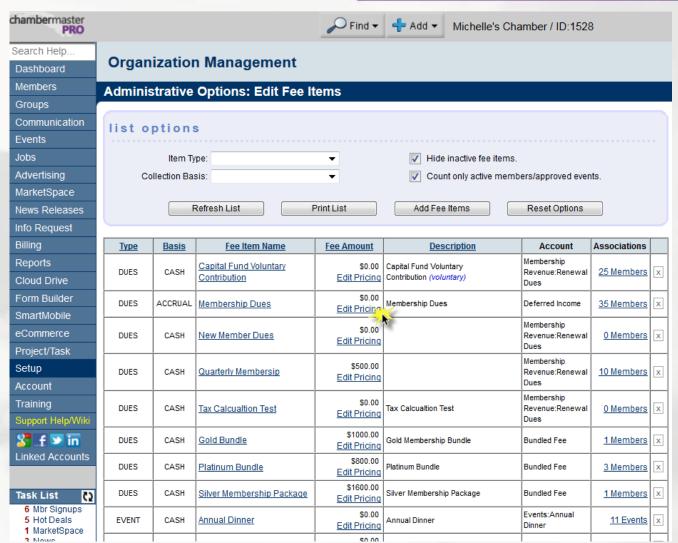
#### Billing

- Fee Items List
- Payment Methods
- Payment Terms
- Template Manager
- Transaction Classes

- Chart Of Accounts
- **Customer Messages**
- **Define Sales Tax Rates**
- Template Manager Cover Letters
- Advanced Mass Fee Editor using Excel



 Click 'Edit Pricing' for the item that needs to be adjusted





- Update the default rate <u>ONLY</u>
  - ✓ Enter the new default rate in the Fee Item Price field
  - √ Click 'Save Changes'

NOTE: This will only affect the rate when the item is used going forward.

# Edit Fee Item Definition Membership Dues Selected Fee Item: Membership Dues 38 members are currently associated with this fee item. View detailed member list

Fee Item Pricing

Fee Item	Price:	Price: 0.00 ▶ Update all associated members to \$0.00								
	Fee Item Pricing: Variation Breakdown									
Price			Action							
100.00	1 members are currently associated with this fee at a price of \$100.00 annually.									
250.00	3 members are currently associated with this fee at a price of \$250.00 annually.									
350.00	8 members are currently associated with this fee at a price of \$350.00 annually.									
385.00	16 members are currently associated with this fee at a price of \$385.00 annually.									
500.00	4 members are currently associated with this fee at a price of \$500.00 annually.									
600.00	1 members are currently associated with this fee at a price of \$600.00 annually.				Jpdate Members					
750.00	3 members are currently associated with this fee at a price of \$750.00 annually.									
1000.00	1 members are currently associated with this fee at a price of \$1000.00 annually.									
1200.00	1 mem	bers are c	urrently associated with this fee at a price of \$1200.00 annually.	. I	Jpdate Members					

Save Changes

Descriptions

Billing Frequency

Close Window



Change All Dates

- Update the default rate and all associated member rates
  - ✓ Enter the new default rate in the Fee Item Price field
  - ✓ Click 'Update all associated members to \$X.XX'
  - ✓ Click 'Save Changes'
  - ✓ Click 'Close Window'

NOTE: This will change the default amount and ALL current member rates. If there are different levels (as shown here), this will change everything. DO NOT USE THIS OPTION IF MEMBERS ARE SET TO ANYTHING OTHER THAN AN ANNUAL FREQUENCY BILLING.

#### Edit Fee Item Definition Membership Dues

Selected Fee Item: Membership Dues

38 members are currently associated with this fee item. View detailed member list

Fee Item Pricing
------------------

Price:	0.00		_			Change All Rates	
Fee Item Pricing: Variation Breakdown							
	Assignments Action						
1 member	1 members are currently associated with this fee at a price of \$100.00 annually.						
3 member	3 members are currently associated with this fee at a price of \$250.00 annually.						
8 member	3 members are currently associated with this fee at a price of \$350.00 annually.						
16 membe	16 members are currently associated with this fee at a price of \$385.00 annually.						
4 member	4 members are currently associated with this fee at a price of \$500.00 annually.						
1 member	1 members are currently associated with this fee at a price of \$600.00 annually.						
3 member	3 members are currently associated with this fee at a price of \$750.00 annually.						
1 member	1 members are currently associated with this fee at a price of \$1000.00 annually.						
1 member	1 members are currently associated with this fee at a price of \$1200.00 annually.						
	1 member 3 member 8 member 16 member 1 member 3 member 1 member	1 members are cu 3 members are cu 8 members are cu 16 members are cu 4 members are cu 1 members are cu 3 members are cu 1 members are cu	1 members are currently associated wi 3 members are currently associated wi 8 members are currently associated wi 16 members are currently associated wi 4 members are currently associated wi 1 members are currently associated wi 3 members are currently associated wi 1 members are currently associated wi	Fee Item Pricing: Variation  Assignments  1 members are currently associated with this fee at a price of a members are currently associated with this fee at a price of 8 members are currently associated with this fee at a price of 16 members are currently associated with this fee at a price of 4 members are currently associated with this fee at a price of 1 members are currently associated with this fee at a price of 3 members are currently associated with this fee at a price of 1 members are currently associated with this fee a	Fee Item Pricing: Variation Breakdown	Fee Item Pricing: Variation Breakdown  Assignments  1 members are currently associated with this fee at a price of \$100.00 annually.  3 members are currently associated with this fee at a price of \$250.00 annually.  8 members are currently associated with this fee at a price of \$350.00 annually.  16 members are currently associated with this fee at a price of \$385.00 annually.  4 members are currently associated with this fee at a price of \$500.00 annually.  1 members are currently associated with this fee at a price of \$600.00 annually.  3 members are currently associated with this fee at a price of \$750.00 annually.  1 members are currently associated with this fee at a price of \$750.00 annually.	

Descriptions

Save Changes

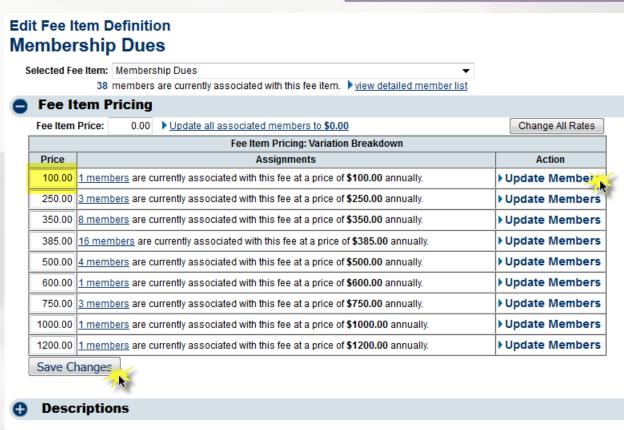
Billing Frequency

Close Window



- Update rates by level
  - ✓ Enter the new amount in the Price column
  - ✓ Click 'Update Members' under the Action column
  - ✓ Click 'Save Changes'

NOTE: The default rate is typically a \$0.00 rate in this instance. Rate is entered at the time the item is assigned or used. DO NOT USE THIS OPTION IF MEMBERS ARE SET TO ANYTHING OTHER THAN AN ANNUAL FREQUENCY BILLING.



Close Window

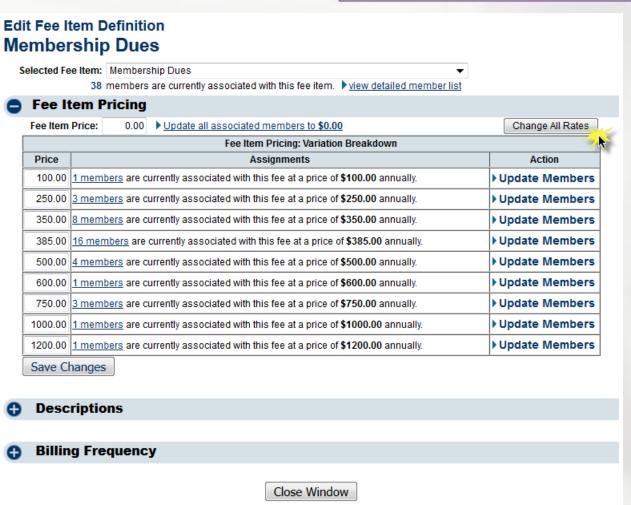
**Billing Frequency** 



 Update rates by percentage or flat amount

✓ Click 'Change All Rates'

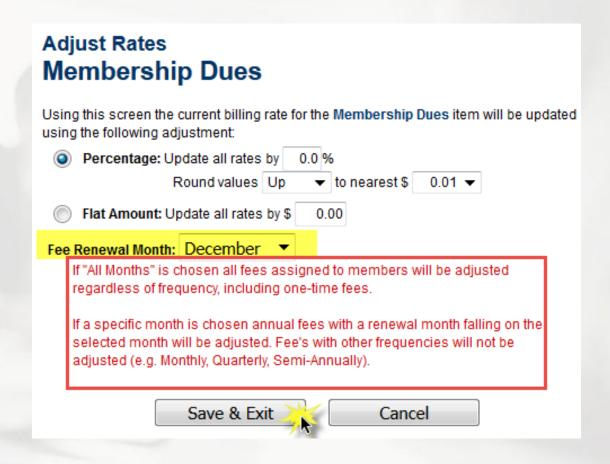
NOTE: This option is recommended when billing frequencies other than ANNUAL are used (monthly, quarterly, semi-annual).



- Select to adjust rates by either a percentage or flat amount
- If members have billing frequencies other than Annual, choose the renewal month of the billing batch that will be completed next. If all members are set to an Annual frequency select 'All Months' from the drop-down.
- Click 'Save & Exit'

NOTE: Any members that have billing frequencies other than Annual will need to have their rates adjusted separately.







### Description Updates

- Adjust default description
- Update description for fees already assigned to a member



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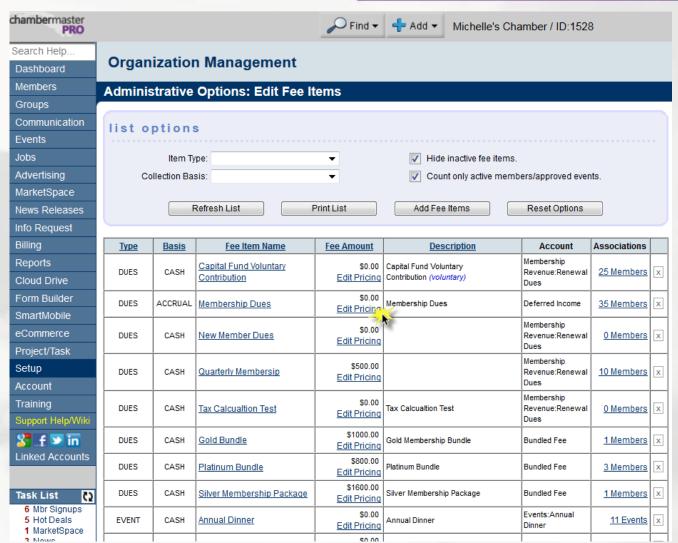
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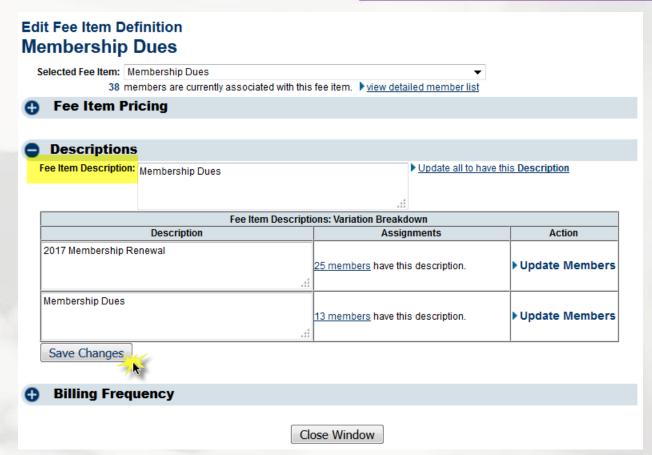
• Click 'Edit Pricing' for the item that needs to be updated.





- Update the default description ONLY
  - ✓ Enter the new default description in the Fee Item Description field
  - √ Click 'Save Changes'

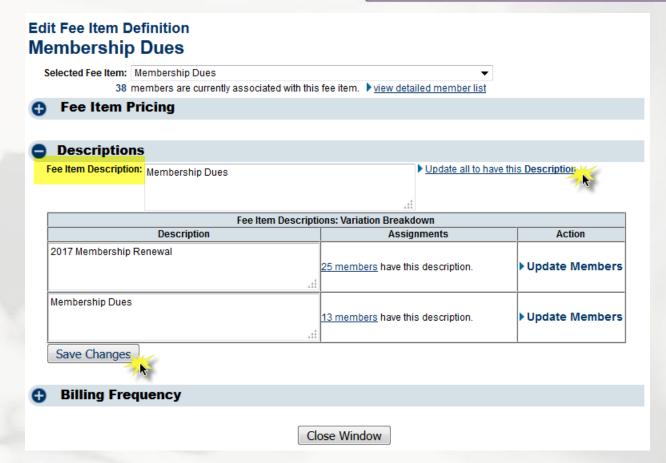
NOTE: This will only affect the description when the item is used going forward.





- Update the default description and all associated member descriptions
  - ✓ Enter the new default description in the Fee Item Description field
  - ✓ Click 'Update all to have this Description'
  - ✓ Click 'Save Changes'
  - ✓ Click 'Close Window'

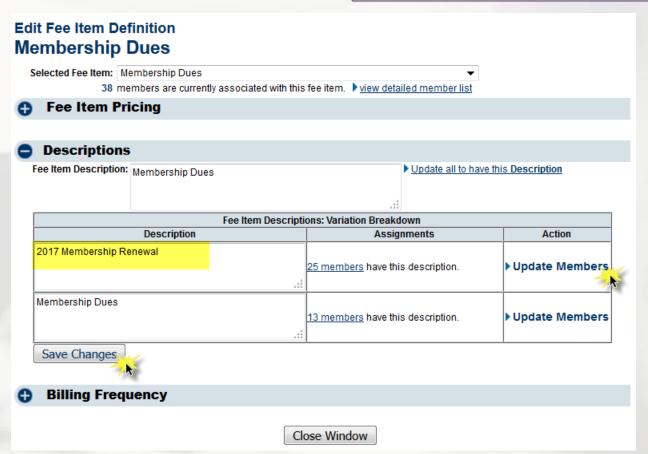
NOTE: This will change the default description and ALL current member descriptions. If there are different breakdowns (as shown here), this will change everything.





- Update descriptions by breakdown
  - ✓ Enter the new description in the Description column
  - ✓ Click 'Update Members' under the Action column
  - ✓ Click 'Save Changes'
  - ✓ Click 'Close Window'

NOTE: The default description is typically setup for the majority of use cases in this instance. Description can be altered at the time of assigning to a member.





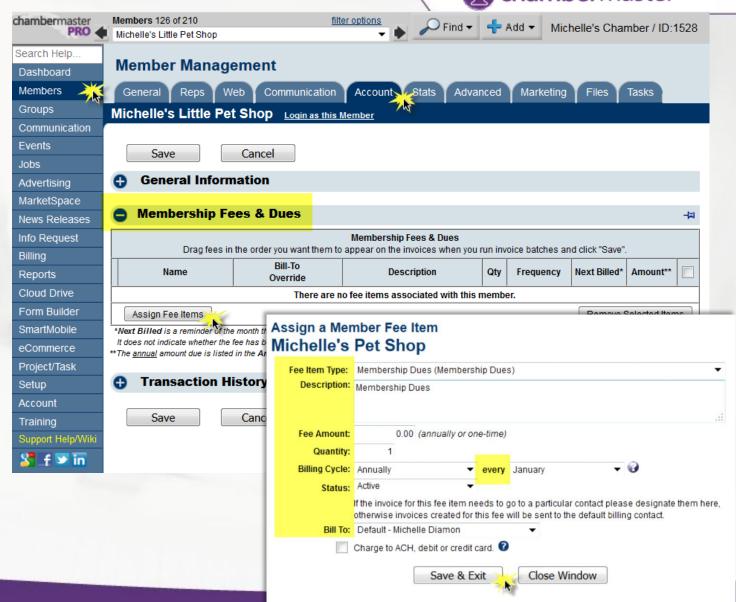
### Assign Items to Members for Recurring Billing

- Assign through Members module
  - ✓ One member at a time
- Assign through Fee Items List
  - ✓ Add to multiple members at once



#### Assign to individual member

- Members->Account->Membership
   Fees & Dues
  - ✓ Assign Fee Items
- Select Fee Item Type from dropdown
- Customize any of the fields as needed
- Save & Exit





#### Assign to multiple members

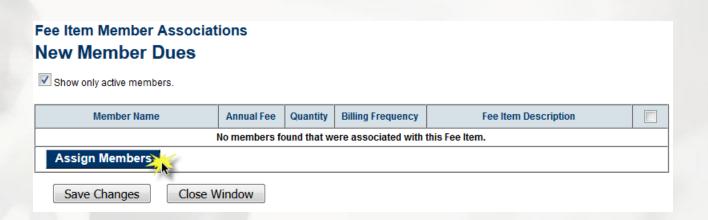
- Setup->Billing->Fee
   Items List
- Click the Members link under the Associations column

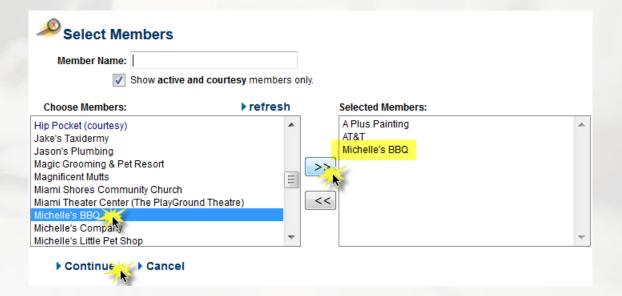


▶ Backup/Data Downloads News Releases ▶ Trip Builder Settings **Organization Management** Administrative Options: Edit Fee Items list options Hide inactive fee items. Collection Basis: Count only active members/approved events. Refresh List Print List Add Fee Items Reset Options Type **Basis** Fee Item Name Fee Amount Account Associations Membership Capital Fund Voluntary \$0.00 | Capital Fund Voluntary DUES CASH 25 Members Revenue:Renewa Edit Pricing Contribution (voluntary) DUES ACCRUAL Membership Dues Membership Dues Deferred Income 35 Members **Edit Pricing** Membership New Member Dues 0 Members DUES CASH Revenue:Renewa Edit Pricing Dues Membership \$500.00 DUES Quarterly Membersip 10 Members Revenue:Renewal Edit Pricing Dues Membership DUES CASH Tax Calcualtion Test Tax Calcuattion Test Revenue Renewa 0 Members Edit Pricing Dues Gold Bundle DUES CASH Gold Membership Bundle Bundled Fee 1 Members Edit Pricing \$800.00 DUES CASH Platinum Bundle Bundled Fee Platinum Bundle 3 Members Edit Pricing \$1600.00 DUES CASH Silver Membership Package Silver Membership Package Bundled Fee 1 Members Edit Pricing \$0.00 Events:Annual **EVENT** CASH Annual Dinner 11 Events Edit Pricino Dinner



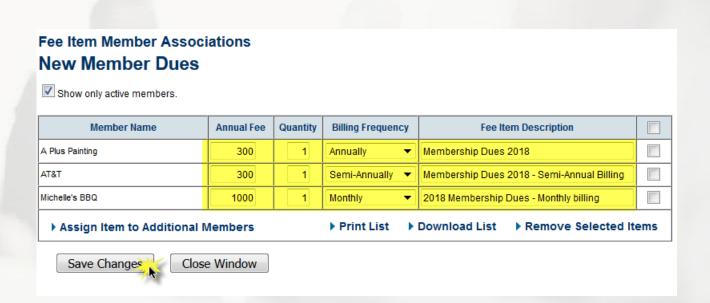
- Click Assign Members
- Select Member
- Click double arrows to move selection to Selected Members
- Once all members are selected click Continue.







- Customize any rates, quantities, billing frequencies, and descriptions
- When finished click Save Changes
- Close Window





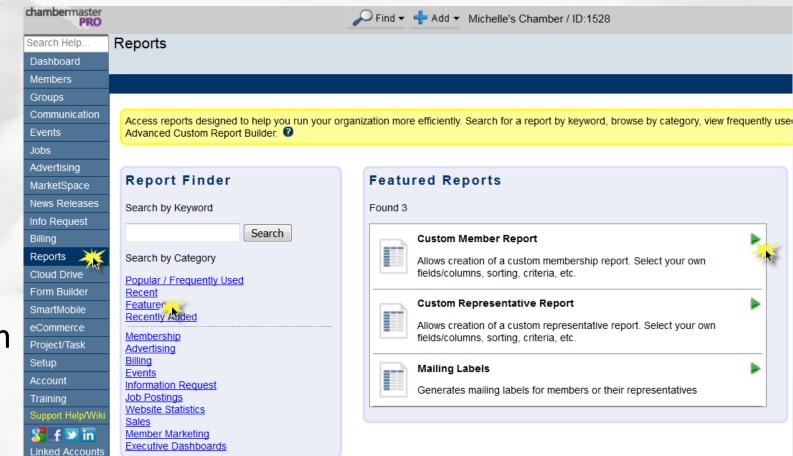
### Verify that all Members are set up to be billed

- Do all Members have a renewal month?
- Do all Members have a fee assigned?

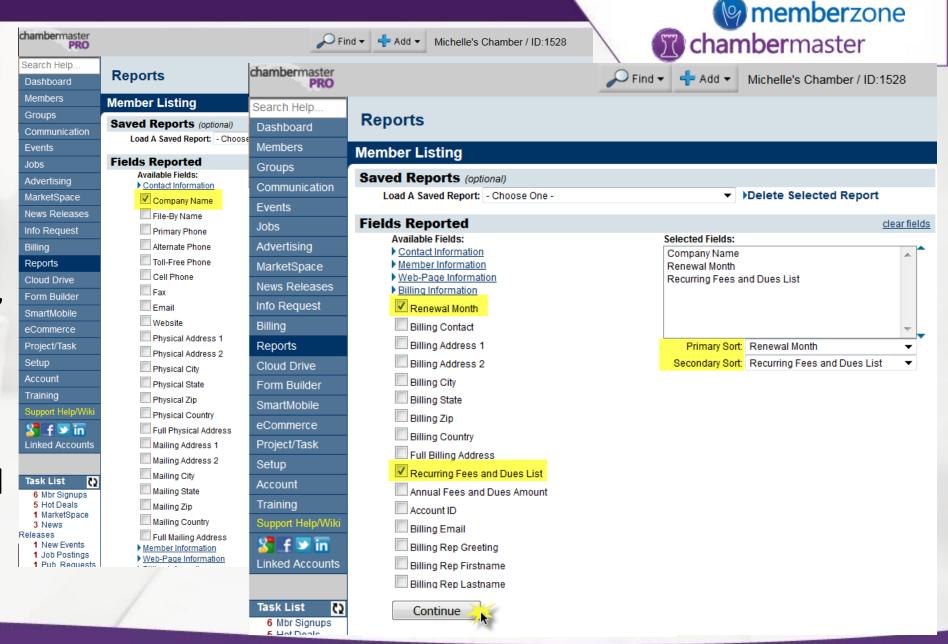


Run Custom Member report to confirm renewal months and fee assignments

Reports->Featured->Custom
 Member Report

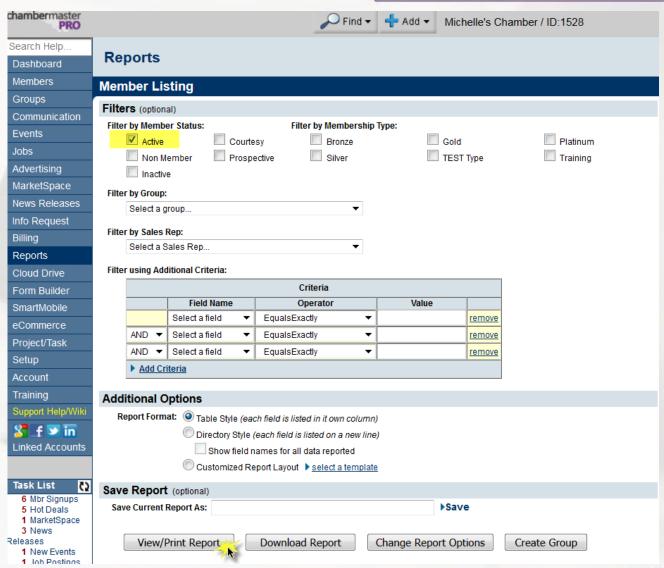


- Under Contact Information select 'Company Name'
- Under Billing Information select 'Renewal Month' and 'Recurring Fees and Dues List'
- Primary Sort = Renewal Month
- Secondary Sort = Recurring Fees and Dues List
- · Click 'Continue'





- Filter by Member Status = Active
- Click 'View/Print Report' or Download Report to .csv file





- Look for any Renewal Months that are '-not set-'
- Look for any missing Recurring Fees and Dues List

NOTE: Report filters can be changed to Primary Sort = Recurring Fees and Dues List to bring all missing item assignments to the top of the list.

Print Report Print PDF			Create G	roup			
Member Listing							
Company Name			Renewal Month		Recurring Fees and Dues List		
Michelle's Pet Shop		-not set-					
Credit Card Test 2		-not set-					
Credit Card Test 3		-not set-					
2nd attempt		-not set-		Quarte	erly Membersip: \$500.00 Quarterly		
BlueWave Express Car Wash		April					
Credit Card Test				Capital Fund Voluntary Contribution: \$25.00 An Membership Dues: \$250.00 Annually			
Magnificent Mutts			mber	Capital Fund Voluntary Contribution: \$0.00 Annua Membership Dues: \$500.00 Annually Pledge ECON: \$100.00 Annually			
Michelle's Company			ary	Capital Fund Voluntary Contribution: \$0.00 Ann Membership: \$206.00 Annually Membership Dues: \$350.00 Annually Parking Lot Rent: \$10.00 Monthly Parking Lot Rent: \$50.00 Monthly Pledge ECON: \$100.00 Annually			
Michelle's Pets and More			ary	Capital Fund Voluntary Contribution: \$0.00 An Membership: \$412.00 Quarterly Membership Dues: \$350.00 Annually Parking Lot Rent: \$10.00 Monthly Parking Lot Rent: \$50.00 Monthly Pledge ECON: \$100.00 Annually			
Atlanta Group			February Membe		Capital Fund Voluntary Contribution: \$25.00 Annually Membership Dues: \$250.00 Annually Quarterly Membersip: \$500.00 Quarterly		
TESTTEST			ary	Membership Dues: \$750.00 Annually			
				Capita	l Fund Voluntary Contribution: \$0.00 Annually		