# 5 Efficiencies Gained In Implementing GrowthZone Pay

#### **5 Efficiencies Gained with GrowthZone Pay**



For ChamberMaster/MemberZone users alike, GrowthZone Pay allows you to easily process one-time credit card, debit card, and bank payments!

This session will describe the efficiencies that you and your staff will realize by implementing GrowthZone Pay as your payment processor



### 1... Staff saves time by using stored profiles For Membership Dues

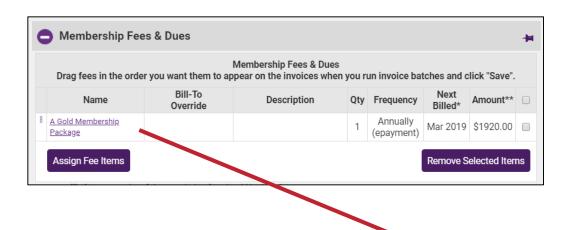


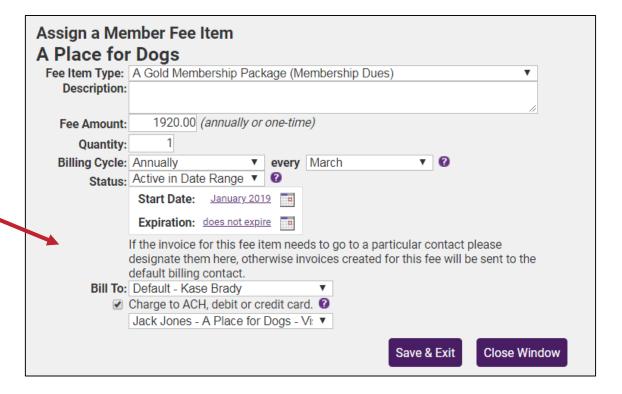
By allowing your members to store their credit cards/bank accounts, you save time by charging dues and other recurring fees to those cards/bank accounts At the click of the button, all your membership dues are paid... increasing your cashflow – no need to send emails, or print invoices to be sent out

WIKI: <u>Assign Credit Card/Bank Account to Recurring Fee Item</u>

### 1... Staff saves time by using stored profiles for Membership Dues



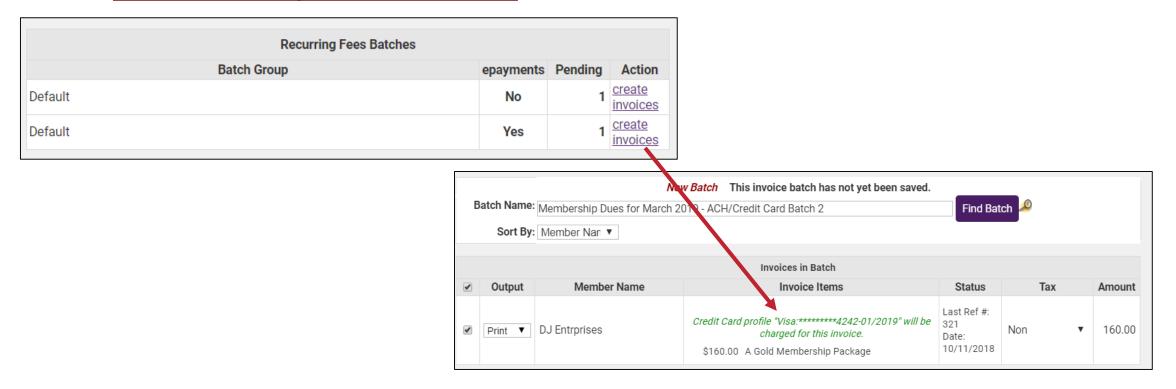




## 1... Staff saves time by using stored profiles For Membership Dues



#### WIKI: Process ePayment Batches



Your members will be automatically notified that the payment has been processed – no extra step

### 1... Staff saves time by using stored profiles For Membership Dues



#### Get Started...

- Use the "Automatic Monthly Payment Invitation" template to invite your members to store their credit card/bank account profile...
- 2. Setup the ePayment schedule...
- 3. Use the "Automatic Payment Confirmation" Email template to let your members know they are set...

#### 2...Staff saves time when processing Refunds



With GrowthZone Pay, you will be able to create a refund, which will immediately be processed, and the matching refund transaction in one step. Refund requests are submitted immediately to your member's bank or card issuer. How soon the member sees the refund is dependent on their bank.

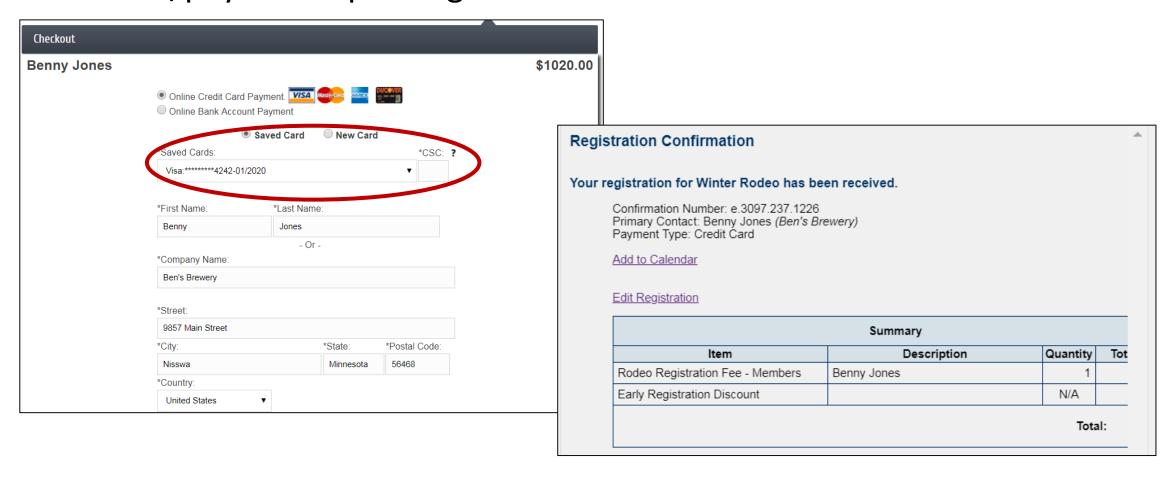
WIKI: Create a GrowthZone Pay Refund

Payment Processing Transactions											
Member Name	Item	Txn ID	Billing Txn	CM Ref ID	CC Type	CC#	Amount	Processing Fee	Date Charged	Result	Action
Lutefisks	Event Registration	ch_EJiJLwnv6kstmp		e.3097.236.1183	VISA	4242	\$80.00	\$2.74	1/10/2019 08:52AM	Success	Refund
Sally's Hair Salon	Event Registration	ch_EJiMo9VxGDB0BM		e.3097.236.1185	VISA	4242	\$25.00	\$1.10	1/10/2019 08:55AM	Success	Refund
A Place for Dogs	Event Registration	ch_EM36tDHyBSu94K		e.3097.237.1192	VISA	4242	\$20.00	\$0.95	1/16/2019 02:29PM	Success	Refund
DJ Entrprises	Invoice	ch_EOAMHQDz0ktmSC	383	s.4443507	Visa	4242	\$160.00	\$5.13	1/22/2019 06:07AM	Success	Refund

#### 3... Reps can easily register and pay for events



No processing credit cards or invoices – the system will automatically create the invoice/payment upon registration

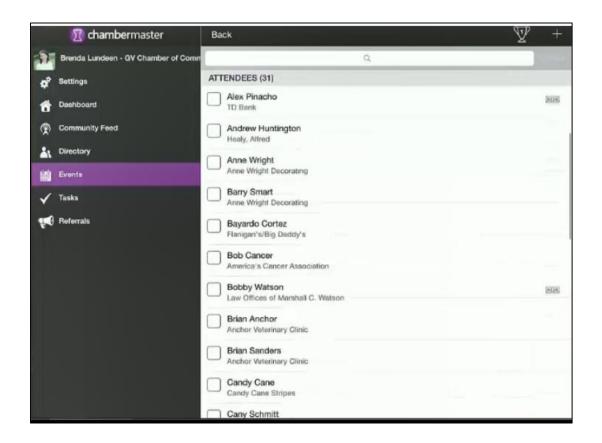


#### 4...Staff can easily process credit cards at an event



If a guest has not fully paid their invoice at the start of the event, your staff app guest list will show the money icon next to their name when checking them in

With GrowthZone Pay you can easily process their credit card, and the appropriate billing transaction will immediately be created



#### 4...Staff can easily process credit cards at an event



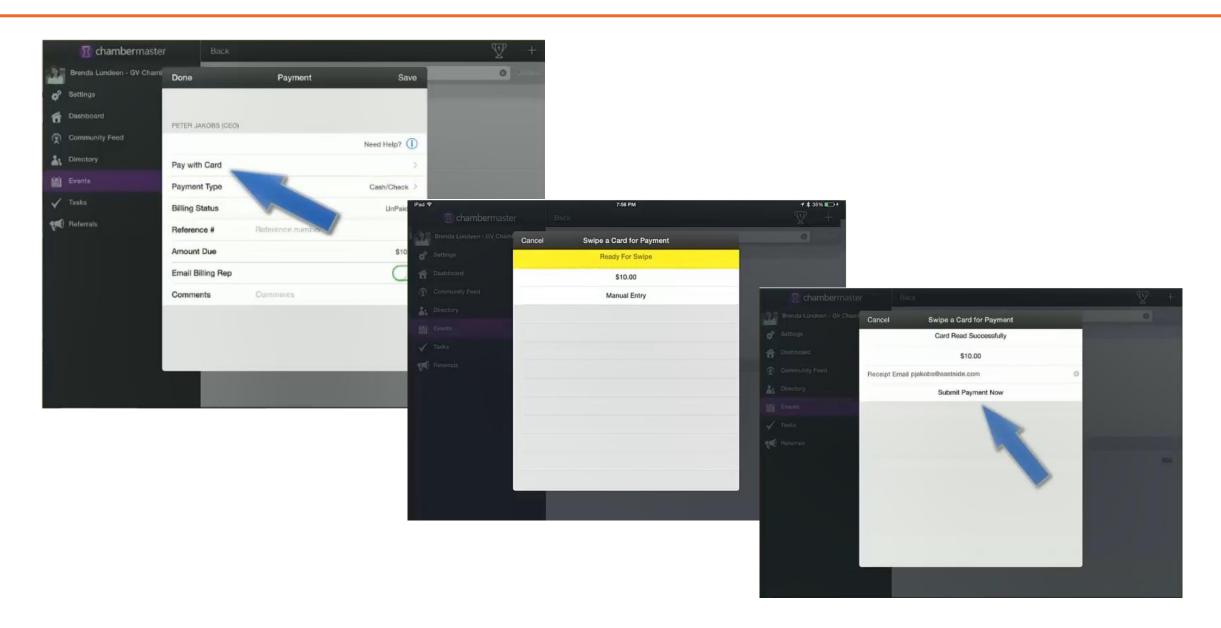
Use the mobile card reader for an even faster and efficient customer experience

Charging credit/debit cards for event registration payment in the staff app is available to all customers with the Premium Version of the Staff App

Video: Paying Event Registrations with Credit Cards

#### 4...Staff can easily process credit cards at an event

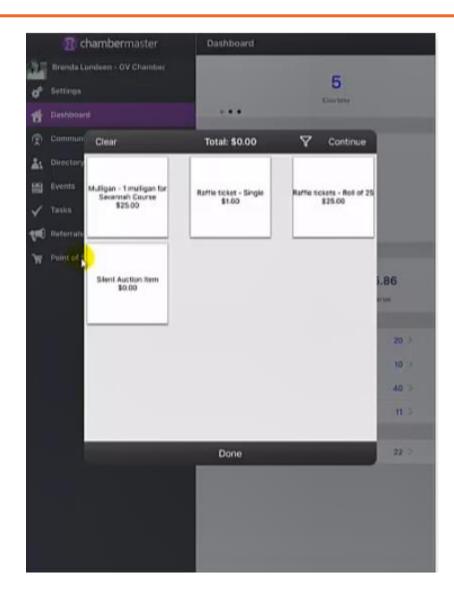




#### 5...Your staff saves time using the POS with the Staff App

Growth Zone smarter association software

- The Staff App Point of Sale module provides a full feature check-out solution
- If you wish to sell additional items at your events (raffle tickets, mulligans for golf tournaments, etc.) or you want to easily sell items in the office, this can be accomplished with the Staff App
- Video: How it Works



#### 5...Your staff saves time using the POS with the Staff App Growth Zone

Your staff will appreciate the automatic transactions created on the members' account - with no extra effort - it's immediate upon purchase. Requires

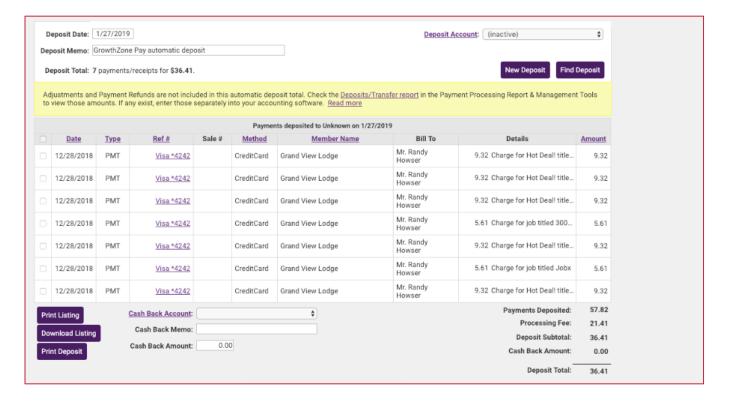
Premium Version of the Staff App

WIKI: Working with POS

#### And this just in...



We've automated the task of creating a Deposit for those using GrowthZone Pay. ... no longer do you need to manually find and select your back office payments to create a Deposit.



#### And this just in...



Automated deposited allow you to easily match the deposits made to your bank account to the transactions in your ChamberMaster software Automatic deposits include:

- All the transactions that match the payments that were actually deposited
- The processing fee associated with that deposit so you can easily reconcile your accounting software

### Questions?

Ready to implement GrowthZone Pay? Contact <a href="mailto:sales@growthzone.com">sales@growthzone.com</a>

