# 5 Ways to Manage Year-End Billing



### **Year End Database Cleanup**



- Review your Chart of Accounts
- Review your Fee Items
- Update your Membership Application
- Review Member Data for Billing Completeness
- Generate Your Invoice Batch



#### **Review Your Chart of Accounts**



The Chart of Accounts ensures that your financial data is aligned to any existing accounting records and processes

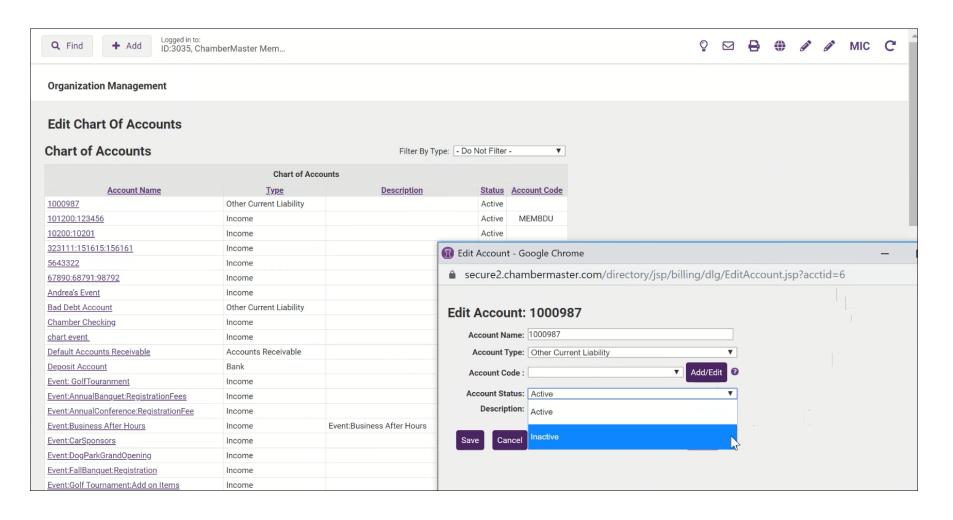
- To ensure that your records between ChamberMaster/MemberZone & your accounting software will easily match up the names or account numbers in ChamberMaster/MemberZone must match exactly to those in your accounting software at year end, do an audit of your accounts and ensure names/numbers match.
- Your list of accounts may become unwieldly over time, at year end it is recommended that you deactivate any accounts that you will not be using in the coming year. DO NOT DELETE OBSOLETE ACCOUNTS!

WIKI: Chart of Accounts

#### **Review Your Chart of Accounts**



#### WIKI: Chart of Accounts



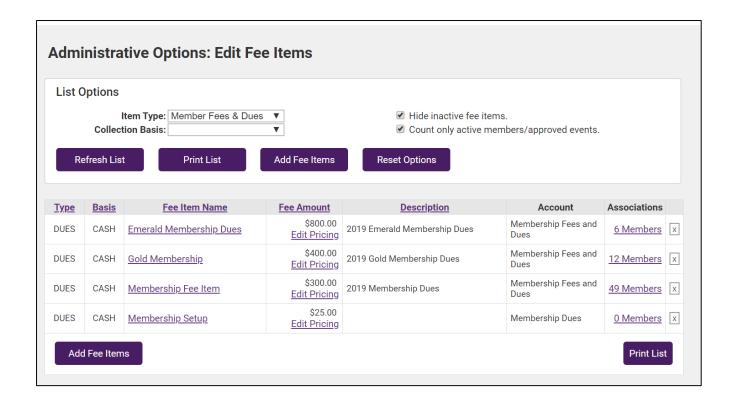
#### **Review your Fee Items**



Do you need to update membership fees/dues for next year?

Do you need to update fee descriptions?

Are there fee items that you will no longer be using?

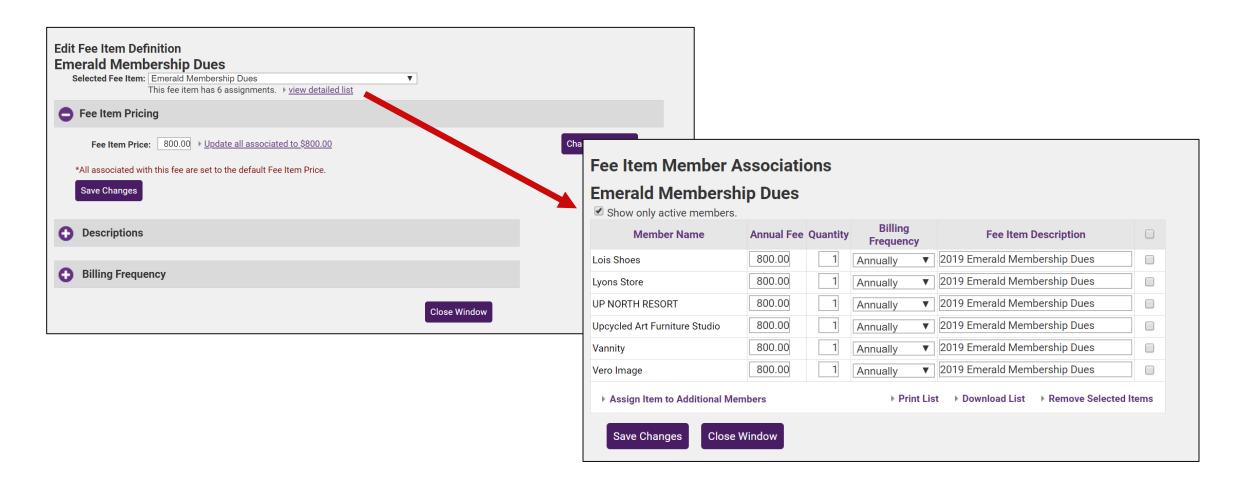


#### **Review your Fee Items**



You can easily edit fee Items for next year's fee increases

WIKI: Increase Membership Dues



#### **Review your Fee Items**



If you are no longer using a fee item, best practice is to de-activate the fee item

This will retain all historical information about the fee, but remove it as an option to select when creating invoices, preventing human error

WIKI: <u>Deactivate Fee Item</u>

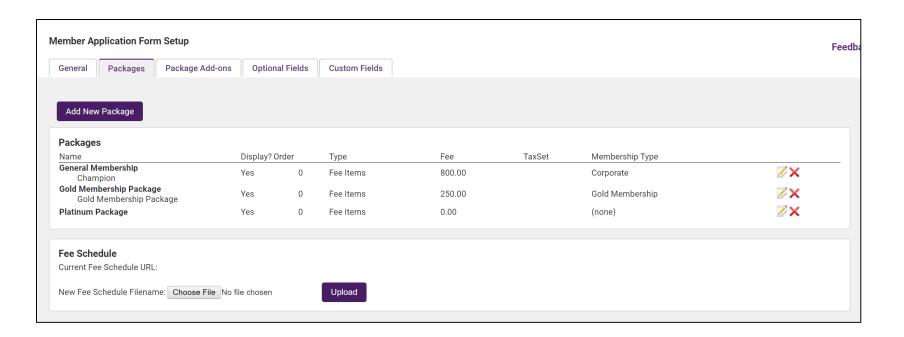
	Decuder Fee Directled Fee 2	
	Pregular Fee □ Bundled Fee  Doung Professionals	
Description:	ourig i forcosionalo	
	Membership Dues ▼	
	Show inactive Accounts	
Sales Tax:		
Price:	0.00 (annually or one-time)	
	Member Fees and Due ▼ ②	
Status: Ir		
6	Inactivate fee and remove from members.	
ctive Options:	Inactivate fee.	
Frequency: A		
llection Basis: C		
	Treat this fee as voluntary.	
No No.	ote: Unpaid voluntary fees do not count against a member's	
	ccount balance and are not automatically included on billing	
	tatements.	
Batch Invoice Group:	¥	
Group:		
	Save & Exit	Cancel

#### **Update Your Membership Application**



If you have created Membership Packages that include your fee items, updating the fee item will not automatically update the price of the package OR if you are using a Fee Schedule and the structure has changed, you will need to upload a new fee schedule

WIKI: <u>Setup the Online Membership Application</u>



## **Review Member Data for Billing Completeness**



# Use the **Custom Member Report** to ensure that for all active members you have:

- ✓ Renewal Month
- √ Fee Schedule
- ✓ Billing Contact
- ✓ Billing Contact Email
- ✓ Billing Contact Address

Member Listing										
Company Name	Renewal Month	Recurring Fees and Dues List	Billing Contact	Billing Email	Billing Address 1					
The Bait Shop	January	Membership Fee Item: \$300.00 Annually	Johnny Jones	bjohnson@mailinator.com						
Ruperts Accounting	January			ruperts@mailinator.com						
Jasons Plumbing	January		Jason	jjones@mailinator.com						
Henry's	January		Henry LeMarc	cheri.petterson@micronetonline.com	1 Main Street					
Remingtons	January		Erik Remington	eremington@mailinator.com						
The Taj	January		Frank Palla	fpalla@mailinator.com						
The Ritz	January		Tim Piepkorn	tpiepkorn@mailinator.com	12587 Main Street					
Overholser's Lodge	January		Kim Over	kover@mailinator.com						
Pelican Place Marina	January		Nancy Landgraf	nlandgraf@mailinator.com	1254 Main Street					
Marmalade	January		Sandy Archibald	sarchibald@mailinator.com	Archibald Road					
Monet's Landscaping	January		Claude Monet	cmonet@mailinator.com						
Espresso Drive Thru	January	Membership Fee Item: \$300.00 Annually	Michelle Scanlan	mscanlan5@mailinator.com	312 Coffee Bean Dri					
A Place for Dogs	January	Membership Fee Item: \$300.00 Annually	Hannah Stacey	hannah@mailinator.com						
Jpcycled Art Furniture Studio	January	Emerald Membership Dues: \$800.00 Annually	DeAnna Buchmann	deannab@mailinator.com	1001 Nicollet St.					
Joe Smith Construction	January	Membership Fee Item: \$300.00 Annually	Joe Smith	joe@mailinator.com	101 Sherman Street					
Bruer	January	Membership Fee Item: \$300.00 Annually		bpierson@wayzatachamber.com	2830 Kimberly Lane Nort					
Joe's Bait Shop	January				200 Kain Street					
The Wine Bar & Garden	January		Leslie Halvorson	lhalvorson@mailinator.com	1 Main Street					

WIKI: <u>Custom Member Report</u>

## **Review Member Data for Billing Completeness**



If using e-payment, use the Epayment Fee Assignment Report to verify credit card expiration dates

WIKI: <u>Epayment Fee Assignment Report</u>

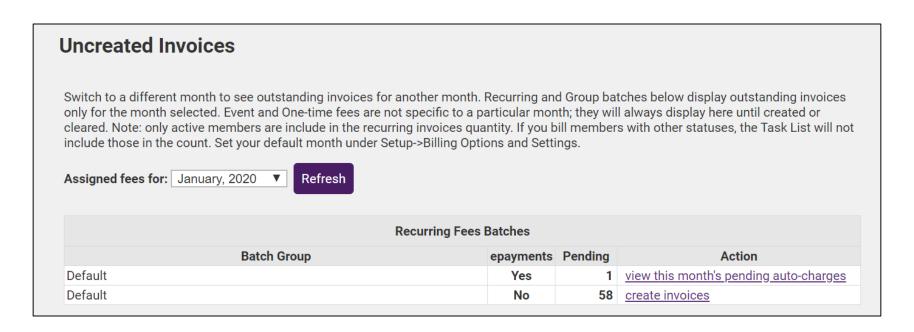
Company Name	BillTo Rep	Fee Item Name	Profile Type	Profile	Fee Start Date	Fee End Date	Frequency	Months Billed	Day Charged
Blackie's Pet Shop	Laura Black	Membership Fee Item	ePayment Profile	Laura Black - Blackie's Pet Shop - Visa:*******4242-01/2020			Annually	Jan	1
								Totals:	

#### **Generate Your Invoice Batch**



You are now ready to create your invoices, and feel confident that the invoices created will reflect the appropriate fees, and be delivered to the appropriate individuals

WIKI: Create a Batch of Recurring Invoices





## www.growthzone.com/year-end

✓ Visit our End-of-Year Resources Page

The end of the year will be here before you know it. That's why we're providing these helpful year-end resources specifically for ChamberMaster and MemberZone software users

✓ Download the Year-End Checklist

Download a handy step-by-step checklist of the topics covered in today's presentation



## www.growthzone.com/year-end

✓ Attend One of Our Year-End Webinars:

Take advantage of six additional educational opportunities specifically focused on helping you complete important year-end tasks

✓ Schedule a Consultation with Our Engagement Team

Sign up for a complimentary one-to-one consultation with our Engagement Manager who will provide you with the tools needed to break down your year-end tasks into practical steps



# Questions?